

Linda J. Roe Rejoins Thalden•Boyd Architects as VP of Business Development

Thalden•Boyd Architects, casino and resort architects, is pleased to announce that Linda J. Roe is rejoining its firm as VP of Business Development to establish and maintain client relationships in Indian Country.

"It's a 'welcoming-home experience' for us and for our clients," said Barry Thalden, Principal. "Both Chief Boyd and I are thrilled to have her as part of our team again; Linda's passion for and dedication to the needs of our tribal clients brings a unique service to the Native American gaming industry."

"I am extremely proud and excited to again represent the Thalden - Boyd team. Their long-standing commitment to Indian Country is a rare quality seen in firms today. Their dedication to their tribal clients is reflected by the longevity of their years of service, and I value that commitment!" says Roe.

Linda has over 30 years experience in the design and construction industry working with architects, contractors and developers as a Business Development Executive. Since 1991 she has focused on the Indian Gaming industry and has worked with many tribes across the country helping them develop successful building projects.



Linda J. Roe

Cadillac Jack Names Larry McCoy VP of Sales for the Western US Region



Larry McCoy

Cadillac Jack has announced the addition of Larry McCoy as its new Vice President of Sales for the Western Region of the United States. McCoy is responsible for driving the company's penetration into new markets as well as expanding existing relationships in the Western territories.

"Larry joins Cadillac Jack as an integral part of our team. He will oversee the expansion of our West Coast business in both the Class II and Class

III markets using our leading edge Server based platform and new wide area progressive technology," remarked Bob Drew, Senior Vice President, Sales. "Larry's proven record of success in gaming sales management along with his extensive background and keen knowledge of the gaming industry make him an exceptional asset to Cadillac Jack."

Prior to joining the company, McCoy served as Vice President of System Sales for International Game Technology, Inc. Previously as Vice President of Sales for Shuffle Master, Inc., McCoy managed sales for the Shuffler, Table Games and Electronic Games Division.

"I am delighted to be a part of a company that is one of the leaders in server based technology," remarked McCoy. "I sense the momentum and excitement of the executive team and their commitment to build this company through innovative product development and the entry into new markets. I am thrilled to be a part of Cadillac Jack's exciting future."

Cadillac Jack Names Gordon Dickie Sr. VP of Business Development and Government Affairs

Cadillac Jack, a leading provider of electronic games, has announced the appointment of Gordon Dickie as its new Senior Vice President of Business Development and Government Affairs. Dickie will direct Cadillac Jack's pre-licensing investigations for new gaming jurisdictions, as well as develop the company's future gaming interests around the world. He is also responsible for the company's Compliance Department.

"Gordon's impressive accomplishments in the areas of licensing, investigation, compliance and casino operations make him a tremendous asset to Cadillac Jack," remarked Greg Gronau, President. "Gordon's leadership and experience will help take Cadillac Jack into new markets and other gaming interests. His background handling special investigations for the Nevada Gaming Control Board and involvement with government affairs will lend itself well to Cadillac Jack's future endeavors."

Jay McDonald Joins Solare as Chief Executive Officer

Atlanta business executive and community leader Jay McDonald has joined Solare Solutions as Chief Executive Officer. McDonald brings to his position an impressive record of successes throughout his career in corporate and investment banking, wholesale distribution, real estate and publishing.

As president and CEO of Network Communications (NCI), Inc., the world's largest publisher of real estate advertising, McDonald demonstrated the combination of innovation, vision and strong fiscal management that has been his hallmark throughout his career. NCI significantly increased its market penetration and added many new markets and publications under his leadership. During McDonald's tenure at NCI, the company grew revenue from \$42 million to \$100 million and margins and profitability improved substantially. He and NCI's other owners sold NCI to ABRY Partners, a Boston-based private equity group.

"Solare has some of the best talent in the industry, an unmatched combination of products and services, and a top-of-the-line manufacturing facility," said Jay McDonald. "I look forward to working with the Solare team to find more ways to help our customers' businesses stand out in the crowd as we grow the company and its offerings."

A published author, speaker, member of many corporate and civic boards, charitable fund-raiser and community leader, McDonald is a graduate of Georgia Tech and has an MBA from The Darden School at the University of Virginia.



Jay McDonald

Konami Names Jennifer Martinez as New Senior Director of Human Resources

Konami Gaming recently announced that it has appointed Jennifer Martinez as the company's new Senior Director of Human Resources. She began her new position in October.

Konami's COO Steve Sutherland said, "Jennifer's experience in both the supplier and operator side of the gaming industry

is extensive and varied. She brings the kind of human resources knowledge and skills that are required for a rapidly growing company like Konami to continue moving forward.”

Martinez has been involved in the gaming industry for most of her working career. She has created and developed new HR programs for another leading slot manufacturer as well as casino properties in Louisiana and Arizona.

“She is particularly accomplished at developing employee training, mentoring and retention programs,” added Sutherland. “She’s been very successful at managing growth and adapting programs to handle that growth, which is exactly what we need right now.”

“It’s exciting to be part of a company that’s clearly on the move,” said Martinez. “I’m looking forward to contributing to the strong strategic vision Konami has for the future.”

PokerTek Promotes James A. Namchek to Vice President of Regulatory Compliance



James A. Namchek

PokerTek, Inc., a software development and engineering company, recently announced the promotion of James A. Namchek to Vice President of Regulatory Compliance. He will have the primary responsibility of leading PokerTek through the regulatory process to achieve licensing of its product in all gaming jurisdictions.

“Mr. Namchek has consistently made valuable contributions toward the growth of our business in several areas including the development and execution of complex regulatory matters,” said PokerTek, Inc. CEO, Lou White.

Namchek joined the PokerTek team in 2005 as the Director of Compliance. He entered the gaming industry in July 1999 as the Global Systems Engineer with Sierra Design Group. In September 2003, he accepted the position Director of Gaming Systems for the Seminole Tribe of Florida. Along with his gaming experience, Namchek retired from the United States Navy as a Chief Petty Officer.

Robert Kelly Named President of the Newly Formed Innovation Project Development

The Innovation Group, a consulting and management firm specializing in services for the gaming and hospitality industries, recently announced that it has launched Innovation Project Development (IPD). Robert Kelly, formerly Corporate VP for International and New Development Design and Construction for Harrah’s Operating Companies - Las Vegas, will serve as President for the new affiliate.



Robert Kelly

IPD is a multi-disciplined project management company which provides a roster of services to the gaming industry from pre-construction conceptualization and planning to total development oversight. According to Kelly, certain aspects of

IPD’s services will benefit the giant gaming corporation, but are more applicable at this point in time for the independent developer or a Native American Tribe who do not have the luxury of in-house staff.

“You can think of us as offering ‘Casino Development and Construction 101’ to those who have the dream but not the plan,” said Kelly. “With the level of experience that we have at IPD, we assure an owner of thorough, experienced, trustworthy representation.”

LVGI Names Stephen Crystal President

Las Vegas Gaming, Inc. has named Stephen A. Crystal president of the rapidly expanding company. Crystal has served as LVGI’s chief marketing officer since June 2006 and has been a member of the company’s board of directors since October 2005. As president, he will continue in his position of chief marketing officer, and has resigned from the company’s board of directors.



Stephen Crystal

Crystal said, “This is a tremendously exciting time in LVGI’s history. We are expanding our vision beyond bingo and keno systems, and we are ready to bring an exciting, entirely new technology to casinos that will forever change the way customers and operators look at slot machines.”

Leading gaming companies is not new for Crystal, who brings a wealth of leadership experience to the helm of LVGI. Prior to joining LVGI, Crystal was co-founder, vice-chairman and president of Barrick Gaming, a wholly owned subsidiary of Barrick Corporation, which owned and operated hotel-casinos in Las Vegas.

Direct Marketing Industry Pioneer Richard Birt Joins Echelon Marketing Group

Echelon Marketing Group announced that it has hired Richard Birt as Senior Vice President of New Business Development. Birt will play a pivotal role in helping Echelon Marketing Group further strengthen its position as a recognized leader in providing marketing information and insight to the world’s best brands.



Richard Birt

“The addition of Richard Birt to Echelon Marketing Group is a big win for our business, our clients, and those organizations that we will serve as future clients,” said Don Neal, Echelon Marketing Group President. “Richard’s solutions-oriented approach to helping clients solve their most complex marketing issues and build their businesses is second to none.”

For the last 25-plus years Birt has created marketing wins for more than 150 clients including such notables as American Honda, Bank of America, Bose Electronics, Dell Computer, Hewlett-Packard, General Motors, Microsoft, NTT, News Corp., Nissan, Nike, Samsung, and Toyota. ♣