Check Out These New Products and Services

Upgraded FOOD-TRAK Mobile Partner (FMP)

System Concepts, Inc. (SCI) pioneered the use of laser scanning mobile devices for food inventory more than 20 years ago. The latest version of the FOOD-TRAK® Mobile Partner (FMP) has been upgraded to allow clients to inventory anything, anytime, anywhere. Saving casinos more than 50% of the time traditionally required for inventory, this latest version provides the most flexibility ever seen on a mobile device for food and beverage. Used in conjunction with the FOOD-TRAK F&B Management System, it provides the ability for real-time control of all F&B items.

The FMP allows users to scan inventories or download forms and step through in shelf order. Units can be changed on the fly, and new items can be added instantly. When the inventory is done, the FMP instantly transfers data to the host system, meaning extended inventories are available immediately after inventory is taken. The FMP can also be used for ordering, receiving, transfers and requisitions.

Contact: FOOD-TRAK
(480) 951-8011
www.foodtrak.com
NIGA Booth #231

High Comfort Gaming Stool

Introducing MLP Seating Corp.’s High Comfort gaming stool. This stool features an oval tube all welded construction base with steel foot pad and Teflon glide. The footrest extends out in front of the edge of the seat to provide a comfortable spot to place your feet. Note the double flex brackets. You can easily fit your fingers through the space when reaching for the bottom of the seat back to slide the chair. No handles to get in the way. The base and bracket design provides for easy movement back and forth from the slot machine.

The seat features a molded, removable seat pad of high-density foam and back with side bolsters and lumbar support. When you get burn holes, cuts or stains on the seat - just remove the seat pad and put on a new one. This is a standard feature of MLP’s flex back seats. Customers will love the comfort as their backs are supported by the bolsters while their bottoms are cushioned by the seat. No “butts” about it, this is a comfortable stool!

Contact: MLP Seating
(800) 723-3030
www.mlpseating.com
NIGA Booth #733

Xchange™ Line of Kiosks

Western Money Systems’ manufactured Xchange™ line of ticketing and marketing kiosks, have added functions such as ATM, and are offered with a variety of dispensers, bill acceptors, LCD monitors, and wraps. The newest options are the Fujitsu F400 5-pocket dispenser, which fits conveniently within the traditional upright cabinet. Also new is the higher capacity Fujitsu F610 6 pocket dispenser, the standard in the new 8” deeper HC cabinet style and the multifunctional CX2 kiosk, with 6 pockets holding 3000 notes each for an exciting 18,000-note capacity. Each of the Fujitsu dispensers offers more flexibility for the operator by allowing definition of the bill type in each cassette.

All of the ticketXchange™ and casinoXchange™ kiosks can now be ordered with either a JCM or MARS bill acceptor. New cabinet styles offer more marketing capability with additional display options, including 19”, 24” or even 42” LCD monitors which can be fed by any casino marketing source.

Contact: Western Money Systems
(800) 531-2646
www.westernmoney.com
NIGA Booth #953

Herbal Traditions Body & Hair Care Products

Introducing Sister Sky’s new line of natural bath and hair care products ideally suited for Native American hotel, retail and spa. Herbal Traditions body and hair care products are inspired by nature and the wisdom of the founders Native American heritage. Indigenous cultures have rich and meaningful plant traditions respecting nature’s own healing herbs from the Earth. Honoring these traditions, Sister Sky formulates Herbal Traditions products with a guiding principle,
infuse botanical ingredients to enhance health and wellness.

Unique and indigenous fragrances include: Sweet Grass with Elderberry Botanical Extract and Pacific Cedar with Cedarwood Extract. The products available include: shampoo, conditioner, body lotion and body wash.

Herbal Traditions products contain natural ingredients in eco-friendly packaging. All products are "Made in Native America." Herbal Traditions products are available for Spa, Retail and Hotel in varying sizes. These include: bulk gallons for dispensing in spa shower and bathrooms, full size for gift and spa retail, and amenity size available for hotel use.

Contact: Sister Sky
(888) 742-0906
www.sistersky.com
NIGA Booth #835

A100GT Table Games Air Purification
The Airistar® 100GT is the latest in table games air purification. Mountable under the table or on the floor this unit provides the dealer with a wall of purified air to protect them from smoke and odors. The Airistar 100GT purification system not only keeps the smoke away but it delivers clean air to the employee as well helping them keep their mind on the task at hand. The front of the diffuser directs the clean air at a 50 degree angle towards the patrons to provide an air curtain between smoking patrons and the employee while the air from the rear of the diffuser is directed straight up to provide the employee with purified air.

The Airistar 100GT is a mechanical filtration system that utilizes the most advanced filter media available to strip away unwanted particles without adding dangerous ozone or harmful chemicals to the air.

Contact: Airistar Technologies
(847) 775-8018
www.airistar.com
NIGA Booth #1052

Comprehensive Enterprise Video System
The Airship Comprehensive Video System is an IP-analog hybrid video surveillance system that offers superior recording and surveillance video management to organizations of any size for the lowest-per channel cost in its class.

The Airship Comprehensive Video System combines Airship’s high-performance live view and playback digital video recorders with enterprise management on a future-proof, scalable, flexible platform that enables easy integration with video analytics, POS systems, access control, and other data sources.

Beyond great recording and video management, the Airship system frees surveillance managers from time-consuming and repetitive configuration and brings automated IT-level systems awareness to surveillance managers before failures can occur.

The Airship Comprehensive Enterprise Video System includes the following core components: Airship DVRs with powerful and easy-to-use Airship server, Desktop Client, and Web Client software; The Airship Enterprise Management Server hosting hosts Airship DVR Manager software as well as Airship Health Monitor, Archive Server, and Failover Server applications; The Airship DVR Manager software package, which enables central viewing and management of DVRs, Clients (users, cameras and camera groups), system events, and E-maps.

Contact: Airship Industries
(877) 462-4250
www.airshipdvr.com

WorkZone™ Work-Force Management System
The Ascent WorkZone™ work-force management system optimizes your work-force for maximum efficiency and profitability. With this innovative Ascent Technology workforce-management system, you can be sure the right workers are in the right places at the right times to handle your workload. The system creates the best plans to meet forecasted workload, turns plans into active schedules, and assigns tasks to workers in real time. It lowers costs by ensuring the size and composition of your workforce matches the
workload. The system also lowers costs by reducing time spent creating plans and managing schedules.

Ascent Technology’s system adjusts active schedules in response to actual conditions. It identifies worker shortfalls and overages, lowering costs by suggesting worker reassignments, early outs, or minimal-cost overtime. The system provides worker-centric self-service tools that enable workers to view work assignments, swap shifts, and make work, leave, and vacation requests, lowering costs by automating routine administrative tasks.

Contact: Ascent Technology
(617) 395-4820
www.ascent.com
NIGA Booth #434

P100i Color Card Printer
Zebra’s single-sided, single-feed P100i printer produces full color or monochrome cards in moments. With the convenience of an integrated storage bay for 100 cards and a cleaning roll, you can quickly create many types of cards on demand. The easy-to-use, budget-friendly P100i offers a wide range of optional features including magnetic encoder, contact and contactless smart card encoders and 10/100 Ethernet, making it ideal for many applications in a variety of environments. With advanced features such as Load-N-Go™ ribbon cartridge, iSeries™ intelligent ribbon technology, and an LCD screen, this is a truly flexible and powerful printer.

Contact: Zebra Card Printer Solutions
(800) 452-4056
www.zebracard.com

Executive Compensation Design
To attract and retain key personnel, a well designed executive compensation program should consider how to motivate executives to effectively implement the organization’s business plan as well as its mission and values. In designing an executive pay strategy, compensation administration should specifically address the following: establishing a base pay that is highly competitive within the industry; tying short-term incentives to specific annual goals; linking long-term incentives to Tribal Nation interests; funding long-term incentives in the form of deferred cash awards; supplementing benefits through life insurance, long-term disability, long-term care and retirement programs. Designing effective executive compensation programs greatly affects the financial success and supports the mission and values of the enterprise. The integration of salary, incentive plans, and long-term deferred compensation arrangements, if designed effectively, promotes the mission/values and management practices.

Contact: Flath & Associates Consulting
(203) 318-1803 ext. 42
www.flatbassociates.com

Sycuan Value Fund
Sycuan Band of the Kumeyaay Nation owns Sycuan Capital Management, Inc. an investment adviser and the adviser to the Sycuan Value Fund. Cody Martinez, the Tribal Council Treasurer is also the President of Sycuan Capital Management.

Sycuan Capital Management, Inc. has selected A.Q. Johnson & Co., Inc. to act as sub-adviser and make the day-to-day investment decisions for the Fund. The Fund was established in October 2003 as a part of the tribe’s economic development strategy and to provide an investment vehicle that will allow investors diversification and professional management. A.Q. Johnson & Co., Inc. uses a philosophy known as value investing to uncover companies whose shares are trading at a discount to their intrinsic value. These issues are typically sold when a company’s intrinsic value becomes fully reflected in its stock price. The Fund normally invests at least 80% of its assets in common stocks (at the time of purchase) of U.S. companies that the Fund’s sub-adviser believes are undervalued. The Fund may invest up to 20% of its assets in foreign securities.

Contact: Sycuan Capital Management
(619) 322-9285
www.sycuanfund.com
NIGA Booth #939

Insurance Reviews & Human Resources Consulting Services
AP Insurance recognizes the challenges that tribal entities face in meeting the financial needs of their business, while retaining valuable benefits for their employees. The review process begins by sitting down with leaders of tribal businesses in order to learn about their organization and goals. The philosophy is oriented for the client.

The goal is to seek improved benefit packages and reduce overall costs. To accomplish these goals, the benefits are looked at from a global perspective to insure maximum value for your benefit dollars. Plan designs will be reviewed and checked to see if discounts are available or possible. The process also includes checking to see if self-insurance is a viable option for
your property, explore health management options, including wellness programs and health risk assessments, and review risk management practices.

Often times the daily challenges of HR leave you feeling like you could use an extra set of hands. Or there are HR projects you wish you could complete that you just can’t seem to get to. AP Insurance can help. The tribal solutions team is experienced in many aspects of HR and benefits within tribal organizations. AP Insurance can help with a wide range of HR projects including handbooks, job descriptions, succession planning, recruiting campaigns, reward and recognition programs, and training and development to name a few.

Contact: Advanced Professionals
(800) 758-7300
www.ap-insurance.com

OratectXP™ Oral Fluid Drug Screening Device

OratectXP™ is a patented test device for drugs of abuse in saliva that provides quick results with a uniquely simple 1-step procedure. With a reduced saliva sample size to activate the test, OratectXP makes it easier for specimen collection within 1 to 2 minutes. Results are immediate and simple to interpret within 3 minutes. Its design eliminates uncomfortable gender observation requirements, sample contamination, and the transfer of specimen to a separate device.

OratectXP is non-invasive, user-friendly and provides built-in confirmation sampling for further testing. OratectXP detects 4 drugs including marijuana, methamphetamine (including ecstasy), cocaine, and opiates. No collection site is needed to perform the OratectXP test and the test can be conducted at the employer’s facility allowing immediate job placement.

Contact: Branan Medical Corporation
(866) 468-3287
www.brananmedical.com
NIGA Booth #1922

CoolSign integration with Google Calendar™ & Google Docs™

Planar Systems, Inc. recently announced its CoolSign offering that is the first digital signage software platform to integrate with Google Calendar™ web-based calendaring service and Google Docs™ word processing and spreadsheet applications. The new integration allows users to easily update and control digital signs using Google Calendar and Google Docs, providing CoolSign with superior technology in digital signage. This new solution achieves an unparalleled level of creativity available on the market today: providing an ideal interface for both technical and non-technical users, this platform enables immediate changes to key content including calendars, agendas and schedules rendered in CoolSign digital signage content.

The Planar CoolSign solution now enables the customer to use the familiar interface of Google Calendar and Google Docs to manage dynamic digital signage content while leveraging the security built into Google’s applications to prevent unauthorized changes. For example, CoolSign’s Data Watcher, combined with software that CoolSign developed specifically for the retailer, allows these Google applications to act as the input mechanism for

Tension Fabric Structures

FabriTec Structures reaches for the sky with this unique fabric structure in the new Inspirada housing development in Las Vegas, Nevada. The PVC fabric “Hypar” structure spans 75’x75’ covering 5,600 square feet. The structure provides shade and weather protection for the new plaza area located in the middle of the development. FabriTec has grown to be recognized as the leading tensile fabric structure design/build firm in North America. With virtually unlimited design options and applications, FabriTec’s products are both practical and often visually spectacular. Architects, Builders and other designers can create a structure that perfectly compliments an existing design theme or creates a unique focal point for any outdoor or indoor area.

Contact: FabriTec Structures
(877) 887-4233
www.fabritecstructures.com
NIGA Booth #1814

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dynamic data fields within CoolSign creative content. Additionally, the way CoolSign’s interface uses Google web applications allows for unprecedented mobility and ease-of-use for customers since content updates can be made via laptop, desktop or mobile phone.

Contact: Planar Systems
(503) 748-1100
www.planar.com
NIGA Booth #139

The Plow® Cleaning Card

The Plow® Cleaning Card, the card that really works. This unique card incorporates a notched edge on both ends for single and dual limiter posts. The notched edges are essentially designed to allow the card to push past the limiter post significantly increasing the amount of dirt that is removed as the cleaning card passes through the reader. Not only does this increase the amount of dirt that is removed, but the card actually pushes the dirt to the back of the mechanism and into a separate cavity, thus keeping the dirt from reentering the reader when the card is ejected. Additionally the leading and trailing surfaces of the heads, tracks and rollers are effectively cleaned.

The purpose of cleaning cards is to eliminate or minimize failed transactions, reduce down time and repair cost, but most of all to increase performance and consumer satisfaction. The Plow Cleaning Card allows the user to achieve an advanced clean, while actually decreasing cleaning frequency, thus saving both time and money.

The Plow Cleaning Card, a concept that is simple and ingenious. The Plow Cleaning Card achieves a level of clean that is unsurpassed. To ensure overall efficiency and reliability: Don’t just clean it, “Plow It”!

Contact: Proven Products/PreSat Brand
Cleaning Cards
(877) 787-7573
www.4cleaningcards.com
NIGA Booth #1913

E5 Series Entry Check™

SDC’s new E5 Series Entry Check™ is a 3000 user Access Control Reader designed for standalone or PC managed applications with a network of up to 99 readers. A second reader may be added for in/out control or vandal resistant outdoor applications. Choice of readers includes combination keypad and card entry reader, indoor and outdoor HID compatible proximity readers and standard or vandal resistant digital keypads. The E5 reader is equipped with a compact size remote relay module that incorporates all control input and output contacts for high security applications. The addition of an optional RS485/TCP/IP adapter enables system management from multiple PC’s.

Contact: Security Door Controls
(800) 413-8783
www.sdcsecurity.com
NIGA Booth #2002

Turbo Touch Pro

Introducing the powerful all-new Turbo Touch Pro. The latest electronic bingo innovation from Pacific Gaming, with a large 10.4 inch touch screen LCD, sharp easy to see graphics and up to 16 hours of battery life.

The Turbo Touch Pro is sure to wow any bingo player. Featuring the revolutionary Turbo Tilt feature, bingo players can now view bingo cards in the aspect of their choice - portrait or landscape mode. In addition, bingo players will also have the ability to change the entire look of their handset - from dauber shape and color to entire feel and theme of their Turbo Touch Pro. Players will now truly have the ability to put their “Touch” on their bingo electronics.

Contact: Pacific Gaming
(877) 898-2250
www.pacific-gaming.com
NIGA Booth #138

Eco-friendly "Green" Bamboo Baseball Cap

The Flexfit Bamboo hat is one of the newest members of the Flexfit collection and comes in indigo (navy blue), black and natural colors. It is a bamboo, cotton blend cap that is eco-friendly, anti-bacterial, recyclable and environment friendly. The hat is not chemically treated. The Flexfit Bamboo hat features a 3 1/4” crown, 6 panel, low profile brim, hard buckram and stitched eyelets. The Bamboo Hat has cool and dry moisture wicking, is lightweight and very soft to the touch. Available sizes are small, medium, large and x-large.

As part of Flexfit’s overseas program various types of
embroidery, prints, flocking, patching, appliqué pieces, cut & sew, discharges and tie dyes can be added to the Flexfit Bamboo hat or any Flexfit hat for decorative embellishment. For Flexfit’s domestic program, hats can be decorated with various types of embroidery.

Contact: Flexfit  
(800) 424-4464  
www.flexfit.com  
NIGA Booth #351

UniStar P Single-Phase UPS

Staco Energy Products Co. is pleased to introduce the UniStar P series single-phase online Uninterruptible Power Supply (UPS), which features powerful protection over a wide input voltage range at an affordable price. This true double-conversion UPS is available in 6, 8, and 10-kVA models, to protect from outages and irregularities in incoming line voltages from 160 to 280 VA at 45 - 65 Hz. Up to 4 UniStar P modules can be installed in parallel for redundancy or additional capacity. With near unity input power factor and AC to AC efficiency greater than 90% that meets industry standards for energy savings and, less than 5% reflected harmonics, the UniStar P is ideal for many industrial applications, as well as for servers and networks, telecommunications equipment, medical imaging equipment or any sensitive electronic devices.

A constant clean, steady sine wave protects downstream equipment even without going to battery mode. Each UniStar P features high overload handling without transfer to the bypass, and protection against short circuit and over-temperature conditions. The unique Smart Battery Management System continuously monitors battery status and recharges whenever necessary. Hot swappable battery packs allow users to change batteries without shutting down the UPS, further simplifying maintenance. Matching battery cabinets enhance the aesthetics of the UPS while providing easy access and maintenance.

Contact: Staco Energy Products  
(866) 261-1191  
www.staco-news.com

Web Quote Request Information Center

C.R. Laurence Co., Inc. (CRL) has expanded the company's Web Quote Request Information Center to include Transaction Window and Security Hardware quotations. CRL manufactures hundreds of variations, covering all popular styles of Transaction Windows. Customers can now request a quotation for their particular installation by simply inputting all the job specifications online.

Customers simply click on the picture that best describes the type of transaction hardware they’re interested in. They are then directed to a page at which they choose such items as features, configurations, frame finishes, type of glazing, quantity, sizes, and options. They can also e-mail or fax drawings and or specifications. Once entered and submitted, the Technical Sales team develops the quote and then sends it back to the customer.

CRL Transaction Window styles include, Vertical Sliding Windows, Light and Heavy Duty Horizontal Sliding Windows, Semi Automatic and Fully Automatic Horizontal Sliding and Bi-Fold Windows, Fixed Transaction or Security Windows (Bullet Resistant or Non-Bullet Resistant), Sliding Bullet Resistant Windows (Interior and Exterior) and custom products such as Transaction Trays, Drawers and other security hardware.

Contact: C.R. Laurence  
(800) 421-6144  
www.crlaurence.com

Player Personalized Pop-Out Cards

Grab your players attention by sending a player personalized Pop-Out Card. Teuteberg Inc.’s Player Pop-Outs can be designed specifically for birthday programs, special events or invitations. Each card is created for your player and has a 3D look for an even more dramatic effect. Choose from one of the stock designs or create a custom design for your casino event or corporate logo.

Find out what all the latest digital buzz is all about. With Image Personalization, Teuteberg creates fantastic and ultra-unique print pieces that will set you apart from the competition. Great for new business, special events, employee recognition, customer brand loyalty, birthdays, and more.

Teutenberg offers the industry’s widest variety of high-quality promotional items. Name the occasion and Teuteberg will make it happen.

Contact: Teuteberg  
(800) 222-6759  
www.teuteberg.com/gaming  
NIGA Booth #2339